

Authentic Partners Brock Pinner – Head of Marketing and Communications



Authentic intent

Two problem statements:

RURAL BANK

armer focused. Future driven.

Rural Bank: We want to help farmers better manage their risks

NCFH: We have the knowledge and expertise, we want to share and demonstrate them with a wider farming audience

MINEWS Rural Markets Livestock Fibre Grains Mining

Rural Bank agribusiness general manager Will Rayner, National Centre for Farmer Health director Professor Sue Brumby and Western District Health Services chief executive Rohan Fitzgerald announce the new partnership.

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Farmer focused. Future driver

Farmer focused. Future dr

Authentic Partners



 A bank helping Australian farmers to stay on top of challenges, grab opportunities and grow.

 Health professionals aimed at addressing one of the key challenges of farming communities. Health, wellbeing and safety. NCFH @FarmerHealth · Aug 15 Another successful event with an awesome team @ruralbank @bendigobank. Thanks SA farmers.





Proudly part of Bendigo

AGRIBUSINESS, FINANCE

Royal commission shows bank lenders don't 'get' farming, and rural economies pay the price

THE CONVERSATION / Monday, July 2, 2018



27 June 2018 - 6:06pm

A A A

By Sally Weller, Australian C England

The Financial Services Royal between farmers and financi without notice or consultation



The core business of banks is to buy, sell and safeguard money; the price is the interest rate plus service fees. But banks' most valuable currency is trust; it underpins not only their long-term profits, but their very survival.

Australia's big four banks are scrambling to return to their core business to retrieve some of the trust they have devalued, even trashed, by manifold malfeasance, some of which has been revealed and amplified via the banking royal commission, including pushing complex and often unneeded investment products on their customers.



TRUST.



Rural Bank Published by Spredfast Conversations [?] - Yesterday at 7:00 AM - Q Rural Bank in partnership with 💦 wdh FARMER HEALTH Published by Spredfast Conversations [?] - August 20 at 7:00 AM - Q As the weather gets warmer, snakes get more active, and are often attracted 🕑 Bendigo Bank >> RURAL BANK to farmhouses by food or water. If you are bitten, remember that a tight laking a difference to farmers' lives Bigger than a bank. your family safe around water and dams by reading this information bandage and keeping the limb as still as possible are essential. the National Centre for Farmer Health HOME - HEALTH - SAFETY - EDUCATION - RESEARCH - SUSTAINABLE FARM FAMILIES - MEDIA/NEWS - CONTACT US - SUPPORT Brush up on your snake knowledge by reading the National Centre for www.farmerhealth.org.au/pa.../safety-centre/water-tanks Farmer Health article here: http://www.farmerhealth.org.au/page/health-You're centre/snake-bite News < Newer Older invited. 2015-10-01 - Rural Bank staff to offer blood tests and to search type and hit enter after partnering with National Centre Snake NEWS ARCHIVE - ABC Rural Director's Blog bite: 2016 February & Newdegate Mar 5 & 6 September 2018 what tips to improve farmer health Field Days are an exciting time to development in machinery, best p exhibits and keeping in touch with to do Visit us at W5/W6 in the Railway refreshments. At the same time v health and well being with a free 2 Healthy eating from the National Centre for Farm ng blood tests, on-farn Having a healthy breakfast and aiming for due to a partnership l We look forward to se healthy snacks will provide better fuel for a Specialist rural **Providing relevant** Supporting the hard working body and reduce your risk of Sendigo and Adolando Barris Limited ABN 11 088 049 17 1227/812 (08/18) lender who industry insights development developing Type 2 diabetes. understands the to assist you in of regional 29 189 cycles in agriculture making informed communities **Drinking water** People Reached Engagements Clicks Your brain is mostly water, so keeping hydrated and can help you business decisions. through helps you concentrate better, relieves fatigue, boosts immunity and prevents headaches. obtain the right partnerships ΗD ey -looking It's also better for your waistline. t Home □ Contact us 9 Loc >>> RURAL BANK finance to grow and initiatives. your business. Exercise For farmers For everyone Ways to bank Community Exercise can have a positive impact on anxiety, relieve stress and boost your mood. Try including it into your daily routine any physical activity is better than none. Partnerships Sleep A regular sleep pattern can reduce your chances of a stroke or heart condition, as well as improving concentration and decision-Supporting community making and boosting physical performance.

At Rural Bank we believe in a bright future for Agriculture. We are proud to partner with industry groups as a demonstration of our commitment to Australian Agriculture

FARMER The National Centre for Farmer Health "Making a difference to farmers' lives"

2.570

The National Centre for Farmer Health (NCFH) is a partnership between Western District Health Service and Deakin University and is based in Hamilton, Western Victoria. The Centre encompasses university research, service delivery and education that provides national leadership in improving the health, wellbeing and safety of farm men and women, their families and rural communities across Australia







Relaxation

Relaxation can lower blood pressure and reduce chronic pain. Taking time out to do something you enjoy will lead to greater productivity in the long run.



Farmer health is critical to the continued growth and prosperity of agricultural industries and regional communities, and Rural Bank supports the National Centre for Farmer Health (NCFH) to generate positive change in farmers' lives.

Thank you

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Questions



