



Good Food for All...



Hunger in Australia

- Australia may be prosperous but the most disadvantaged remain challenged
- Gap widening between the 'haves' and 'have nots' with net wealth rising 28% and 4% respectively since 2003/04
- For 'low income / low wealth' households expenditure outstrips income
- For this group, since 2003/04:
 - Food prices have risen 4% higher than disposable income
 - Rent has risen 13% higher than disposable income
 - Electricity has risen 34% higher than disposable income
- And this group is large:
 - ACOSS survey of 665 agencies 499,743 people received emergency relief
 - Foodbank's 2,600 agencies = 2 million



Hunger in Australia

It's not just a 3rd world problem

- A hidden problem in Australia
- 1 in 10 Australians seek food relief at some point
- Half of them are children
- Not just homeless, also low income households





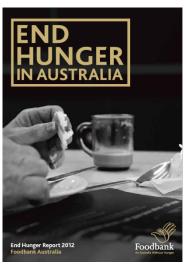


Agencies tell us...

- For 71% "our ability to provide food is a significant reason why people seek our service"
- For 78% "our ability to provide food helps our staff build trust to offer our clients other services"



- 25% daily
- 42% several days a week
- 16% weekly
- 17% fortnightly once a year
- 70% of agencies have increase in number seeking food relief
- 90% of agencies are not able to meet demand for food
- It's not who you think low income households are most common group assisted – more than unemployed or single parents



About Foodbank

- Foodbank a simple conduit between the needs of the welfare sector and the food industry's surplus
- Founded in 1992
- Not for profit, non denominational
- National operations
- Operated by 90 employees and >30,000 volunteer days p.a.
- Largest hunger relief organisation in Australia
- 20,000 sqm of warehouses all states
- 24m kg products in 2011/12



How we work











Over 700 companies donate food and groceries

2,600 Welfare Agencies distribute food to people in need











Requires large scale effort to address hunger

Some of the charities we support





























































































MARS

























































National Food & Grocery Donors





























































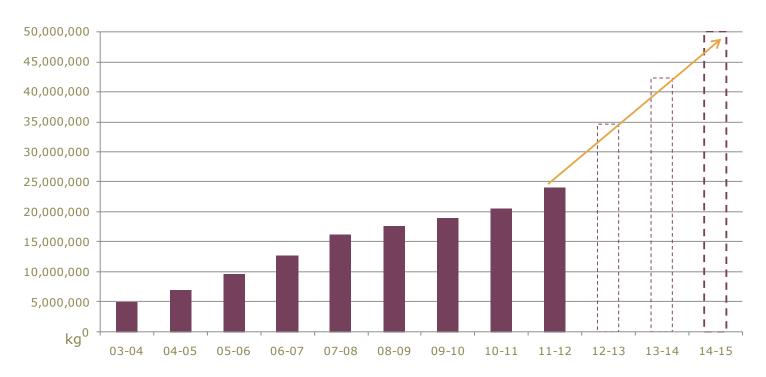




National Supporters



The Challenge



- Last year Foodbank distributed 23.8 million kg
- Helped feed 88,000 people every day
- However, current demand is 50 million kg



Facing the Challenge - Foodbank Programs

- Food Rescue
- Collaborative Supply Program
- Milk Program
- Fresh Produce Program
- Egg Program
- Grain Program
- Meat Program
- School Breakfast Program

Farm gate input



Food Rescue – No waste

- Capture all useable product reduce waste
 - Short code
 - Surplus / excess stock
 - Deleted items
 - Packaging and labelling issues
 - Out of specification product
 - All pack sizes no quantity too large or too small
 - Fresh Foods, Groceries, Personal Products & Household Needs
- From the entire supply chain
 - Primary producers
 - Manufacturers
 - Retailers / wholesalers / distributors
- From all production facilities & warehouses





Collaborative Supply Program





- Targeted products include:
 - milk
 - cereal
 - bread
 - canned fruit

- rice
- pasta
- pasta sauce
- soup

- canned meals
- packet meals
- canned vegetables
- meat products
- Manufacturer donates production time... input ingredients donated... packaging donated... transport donated...
 \$ donations fund components that can't be fully donated
- Recent success with fresh and UHT milk, cereal, pasta, pasta sauce, canned fruit, canned meals, frozen vegetables and packet meal programs













Heinz Hamper Corned Beef Foodbank



Kraft Macaroni & Cheese



Milk Program

- Number 1 priority item for welfare agencies
- Foodbank never had enough milk in stock
- To meet the demand of the welfare agencies Foodbank needs at least 2 million litres per year
- The Dairy Industry united and guaranteed to supply 1 million litres of fresh milk per year – regular, weekly deliveries
 - Bega Cheese
 - Fonterra
 - Lion Dairy

- Murray Goulburn
- Parmalat
- Warrnambool Cheese & Butter
- Foodbank is now working on the 2nd million litres of milk... this time UHT milk





Fresh Produce Program





- Support of the Produce Marketing Association (PMA)
- Formation of an Industry Support Group
- Establishing sustainable supply solutions for staple items
 - Potatoes
- Cabbage
- Citrus

- Onions
- Cauliflower
- Apples

- Pumpkin
- Spinach
- Pears

- Carrots
- Lettuce

- Bananas
- Tax donation receipt provided to all donors



Egg Program

- Establishing direct relationship with growers
- Support from the Australian Egg Corporation
- Can receive any size in retail packs or bulk quantities
- Distributed for various uses:
 - Food parcels
 - Meal centres
 - Prepared meals
 - School Breakfast Programs
- Tax donation receipt provided to all donors





Grain Program

- Foodbank needs 3 million kgs of grain p.a.
- Grain used in various collaborative supply programs
 - Pasta
 - Cereal
 - Bread
 - Packaged Flour
- Foodbank has a National Grower Register Number
- Support from GrainCorp and CBH Group to administer
- Simplified process for growers to donate directly to Foodbank
- Tax donation receipt provided to all donors





Meat Program

- Protein is in extremely short supply to welfare agencies
- Need to develop a sustainable supply model involving all stakeholders:
 - Primary producers / farmers
 - Processors
 - Manufacturers
 - Service suppliers packaging and transport
- Targeting two products:
 - Sausages
 - Mince / Patties



School Breakfast Programs

- Supporting over 700 schools nationally
 - Providing 100,000 meals per week
- Foodbank provides support to establish
 - Breakfast Program Tool Kit
- School runs the program
 - Staff, parents and volunteers
- Foodbank provides core list of food items
 - Cereal, Bread, Milk, Spreads, Baked Beans / Spaghetti, Fruit
- Requires ongoing funding
 - Existing program and growth needs to be sustainable





Summary

- Hunger is a huge, hidden problem in Australia
- There are never enough pallets of food in Foodbank DC's
- Demand for food is growing and is beyond our current supply
- Foodbank and its supporters are working hard to address the need Move from 24m kg to 50m kg
- Donations at farm gate are becoming more important
- Foodbank needs the help of farmers to improve the health of hungry Australians
- Can we collectively achieve... "Good Food for All?"



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